

**2016 Financial Performance Per Branch- Comparative**  
**Actual vs Budget (Corrected)**

Account Title	Goals	Tacloban Branch	Alang-Alang Branch	Dulag Branch	Ormoc Branch	Sogod Branch	Babatangan Satellite	Carigara Satellite	Tanauan Satellite	Borongan Satellite	Abuyog Satellite	Consolidated
<b>Gross Revenues</b>	Target	124,526,810.29	29,007,453.83	21,516,768.01	13,330,833.35	8,467,986.41	7,048,896.55	7,623,516.94	11,409,565.84	5,500,000.00	6,337,994.28	234,769,825.50
	Actual	97,629,934.37	23,013,843.63	13,922,443.31	10,898,864.71	2,120,955.82	4,058,899.71	6,799,955.12	10,112,009.54	2,430,985.42	2,764,563.61	173,752,455.24
	(Short)/Over	(26,896,875.92)	(5,993,610.20)	(7,594,324.70)	(2,431,968.64)	(6,347,030.59)	(2,989,996.84)	(823,561.82)	(1,297,556.30)	(3,069,014.58)	(3,573,430.67)	(61,017,370.26)
	% of Perf.	-28%	-26%	-55%	-22%	-299%	-74%	-12%	-13%	-126%	-129%	-35%
<b>Financing Cost</b>	Budget	15,628,740.90	1,500,000.00	925,836.43	141,747.89	147,814.76	641,963.47	596,606.62	1,591,379.62	154,601.13	336,901.56	21,665,592.37
	Actual	18,187,765.02	1,712,610.51	874,177.11	131,251.07	110,426.78	266,309.03	286,338.74	666,654.50	56,673.92	177,279.50	22,469,486.18
	(Short)/Over	2,559,024.12	212,610.51	(51,659.32)	(10,496.82)	(37,387.98)	(375,654.44)	(310,267.88)	(924,725.12)	(97,927.21)	(159,622.06)	803,893.81
	% of Perf.	14%	12%	-6%	-8%	-34%	-141%	-108%	-139%	-173%	-90%	4%
<b>Personnel Cost</b>	Budget	22,405,007.83	7,796,439.82	6,363,820.01	4,366,837.45	3,169,434.38	2,009,958.41	2,103,920.62	2,207,353.98	2,090,216.96	1,765,719.48	54,278,708.94
	Actual	18,083,094.15	5,849,441.26	4,228,960.73	2,836,863.12	1,392,660.41	1,275,874.18	1,855,811.75	1,539,292.82	1,251,947.95	1,254,413.70	39,568,360.07
	(Short)/Over	(4,321,913.68)	(1,946,998.56)	(2,134,859.28)	(1,529,974.33)	(1,776,773.97)	(734,084.23)	(248,108.87)	(668,061.16)	(838,269.01)	(511,305.78)	(14,710,348.87)
	% of Perf.	-24%	-33%	-50%	-54%	-128%	-58%	-13%	-43%	-67%	-41%	-37%
<b>Operating Cost</b>	Budget	55,253,686.01	9,713,814.74	6,634,195.42	4,268,418.82	1,950,361.19	2,184,536.50	1,762,703.18	2,840,886.98	1,440,181.91	1,922,310.48	87,971,095.23
	Actual	43,543,243.75	7,726,225.00	4,869,644.30	2,869,606.41	1,330,957.48	1,322,687.79	959,165.28	1,693,441.42	1,047,542.79	875,603.67	66,238,117.89
	(Short)/Over	(11,710,442.26)	(1,987,589.74)	(1,764,551.12)	(1,398,812.41)	(619,403.71)	(861,848.71)	(803,537.90)	(1,147,445.56)	(392,639.12)	(1,046,706.81)	(21,732,977.34)
	% of Perf.	-27%	-26%	-36%	-49%	-47%	-65%	-84%	-68%	-37%	-120%	-33%
<b>Total Expenses</b>	Budget	93,287,434.74	19,010,254.56	13,923,851.86	8,777,004.16	5,267,610.33	4,836,458.38	4,463,230.42	6,639,620.58	3,685,000.00	4,024,931.52	163,915,396.54
	Actual	79,814,102.92	15,288,276.77	9,972,782.14	5,837,720.60	2,834,044.67	2,864,871.00	3,101,315.77	3,899,388.74	2,356,164.66	2,307,296.87	128,275,964.14
	(Short)/Over	(13,473,331.82)	(3,721,977.79)	(3,951,069.72)	(2,939,283.56)	(2,433,565.66)	(1,971,587.38)	(1,361,914.65)	(2,740,231.84)	(1,328,835.34)	(1,717,634.65)	(35,639,432.40)
	% of Perf.	-17%	-24%	-40%	-50%	-86%	-69%	-44%	-70%	-56%	-74%	-28%
<b>Net Income</b>	Target	31,239,375.55	9,997,199.27	7,592,916.15	4,553,829.19	3,200,376.08	2,212,438.18	3,160,286.52	4,769,945.26	1,815,000.00	2,313,062.76	70,854,428.96
	Actual	17,815,831.45	7,725,566.86	3,949,661.17	5,061,144.11	(713,088.85)	1,194,028.71	3,698,639.35	6,212,620.80	74,820.76	457,266.74	45,476,491.10
	(Short)/Over	(13,423,544.10)	(2,271,632.41)	(3,643,254.98)	507,314.92	(3,913,464.93)	(1,018,409.47)	538,352.83	1,442,675.54	(1,740,179.24)	(1,855,796.02)	(25,377,937.86)
	% of Perf.	-75%	-29%	-92%	10%	-549%	-85%	15%	23%	-2326%	-406%	-56%